

ONEIDA HOSPITALITY GROUP APPOINTS ACCESS PARTNERS AS REPRESENTATIVE FOR WESTERN REGION.

Lincolnshire, IL. April 5, 2021

The Oneida Hospitality Group, a leading provider of product to the Commercial Foodservice Industry, announced the appointment of Access Partners to support its sales and marketing initiatives for the Western Region of the United States. This appointment went into effect April 1, 2021.

“We are pleased to announce that Access Partners will be representing the Oneida Hospitality Group portfolio in the Western Region,” states John Schroeder, Vice President of Sales and Marketing for Oneida Hospitality Group. “They are a trusted partner to both the end user community and distribution network in the region and we are excited to have them join our team.”

Access Partners has been appointed to represent Oneida Hospitality Group MAFSI regions: 20,21,22,24 and 25.

Founded in 1969, Access Partners is the leading privately-held, non-foods sales representative firm in the West. The company’s leadership team has an average tenure of over 25 years in the foodservice industry. More importantly, the Access Partners equipment & supplies/tabletop team has both vast and deep distributor, dealer and operator relationships in the markets they represent. The firm is headquartered outside of Los Angeles in Rancho Cucamonga, CA with regional offices in the San Francisco Bay Area, Seattle, Denver and Phoenix. They also have a 3,200 square foot equipment and supply showroom / training center in Las Vegas.

“We are very enthusiastic about our new partnership with Oneida Hospitality Group,” says Access Partners President, Scott Duke. “The iconic company and its collection of brands have earned tremendous respect and will complement our company’s strengths well. The dedicated sales and customer service experts in our equipment and supply group are already hard at work to ensure a smooth transition. We look forward to this being a long and mutually beneficial relationship.”

“This move is part of Access Partners’ ongoing plan of strategic diversification within the non-foods segment of the industry,” Duke added. “Our equipment and supply,

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foodservice and jan san divisions are staffed with category specific experts and operate independently but with a cross-selling team approach that benefits the clients we represent. We have a unique approach that gives us strength and helps to deliver results.”

About Oneida Hospitality Group

Oneida Hospitality Group (formerly Crown Brands LLC) was founded to manage the alignment of three highly regarded suppliers, Focus Foodservice, Update International and Johnson-Rose. These companies have consistently led innovation across small-wares, kitchen tools, food preparation products, and back-of-the-house storage and transportation products for the commercial food service and hospitality industries. In 2015 and 2018, Co-Rect Products and Tomlinson Industries were added to this impressive portfolio. In 2019 Crown Brands acquired the assets of the Oneida brand which added table-top products to the company portfolio - becoming a one stop partner for all foodservice E&S categories. With over 200 years combined experience, Oneida Hospitality Group and its affiliate brands have the knowledge, expertise and resources to bring best in class products and service to all channels within the food service and hospitality marketplace.

For more information about Oneida Hospitality Group, please visit us online at www.oneidahospitality.com or call our corporate offices directly at 800-968-39

For more information about Access Partners, please visit accesspartners.com or call 626-815-4200. For sales inquiries related to Oneida Hospitality Group, email oneida@accesspartners.biz.

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